

# AGENT AND PARTNERS PROGRAM

A&B POS Solutions is revolutionizing the Point of Sale industry. Join our team of professionals committed to providing the best technology and experience to our customers.











# **DESSERT POS™**



For the Restaurant Industry

# EASIER, SMARTER, AND EFFICIENT

The perfect Restaurant POS for small to large-sized restaurants, bars, cafes, and food trucks. Dessert POS is field-proven and feature-rich. Designed to simplify operations for restaurant owners, AB POS empowers you to keep revenue up and costs down.











# WHAT MAKES OUR SOFTWARE FROM OTHER?



#### **EASY TO TAKE ORDERS**

Forget about handwritten orders. Give your customers quick attention, saving time and money.



### MAINTAIN THE QUALITY OF YOUR DISHES WITH FASE

Show pictures of your products on the menu to make them more attractive.



#### **NUTRITIONAL INFORMATION**

With available calories and recipe details displayed on your menu.



#### MENU UPDATES ON DEMAND

Update your menu information and pricing anytime and wherever you are on any web browser-enabled device.



#### **MULTI-LOCATIONS**

Whether you have multiple businesses, you can have complete control over the palm of your hand from an online platform and get individual reports from each location.



#### **CUSTOMER CARE ASSISTANCE**

We offer English/Spanish 24/7 technical support assistance.



# **PIZZA BUILDER**

PERSONALIZED EXPERIENCE AND SERVICE THROUGH SIMPLE STEPS FOR YOUR CUSTOMERS

In-house development allows our system to adapt its features to new necessities presented by customers constantly.

This feature lets restaurants generate a more engaging experience between employees and customers.

- Apply modifiers
- Mixed and classified toppings
- Customized sizes and bread types
- Increase orders accuracy





#### PRODUCT MANAGEMENT & MENU BUILDING

Create the menu you desire with DESSERT POS flexible menus. Categories, subcategories, and products allow you to build your menu to your exact specifications.



#### **CALORIE INTAKE**

Knowing how many calories you are about to consume is not something we always have in mind. Still, having this small yet, needed information displayed on your POS or Tablet is something customers can take advantage of.



#### PIZZA BUILDER

We create a more interactive experience between employees and customers when they order their favorite dish.



#### **ANALYTICS & REPORTING**

Get quick access to a full range of reports. Say goodbye to number crunching and hello to knowing exactly how well your business is doing.



#### STAFF MANAGEMENT & SCHEDULING

We put our own staff to work for you, and now DESSERT POS makes it easier than ever to manage, track, measure, schedule, and ensure your staff's success.



#### **VIRTUAL RESTAURANT**

a modern and innovative online option so your customers can reach you easier while interacting with a virtual version of your restaurant

# POS SOFTWARE INCLUDE

- ✓ Support Restaurants
- ✓ Support Bars & Pub
- ✓ Support Fast Casual/ QSR
- ✓ Support Table Service
- ✓ Support Food Trucks
- ✓ Customizable Security Levels
- ✓ Advanced Item Pricing
- ✓ Discounts & Surcharge
- ✓ Multi-Store Reporting Processings

- Reservation & Wait List Support
- ✓ Customer History Tracking
- ✓ Hold And Fire Items To Kitchen
- ✓ Split And Combine Tickets
- ✓ Customizable Receipts
- ✓ Email Receipts
- ✓ Supports Up To 20 Kitchen Printers
- ✓ Seamlessly Integrated Payment

- Transfer Open Tickets
- ✓ Fast Barcode & QR Lookup
- ✓ Integrated Delivery Maps
- ✓ Inventory Countdown Management
- ✓ Smart Printer & Cash Drawer Setup
- ✓ Supports Complex Modifiers
- ✓ Easy To Use Labor Scheduling & Time Cards
- ✓ And Much More..

Works With Visa, MasterCard, Discover, American Express, Apple Pay, Android Pay, Apple Card, PayPal Cards And More!

#### **IMPROVE SERVICE**

With DESSERT POS easy-to-use interface and straightforward tools, you can reduce training time, limit errors and improve your operations.

#### STREAMLINE PAYMENT

Cash-out customers quickly with DESSERT POS predictive quick cash buttons that predict possible tender amounts or take ApplePay, AndroidPay, and chip cards with just a tap.



#### **REDUCE ORDERING ERRORS**

Reduce errors by using quick voids that's sent automatically to the kitchen and pair the POS with DESSERT Customer Display to prevent patron order errors as well.

#### **CUSTOMER RELATIONSHIP**

Management (CRM) Drive repeat business by rewarding loyal customers, tracking orders, account balances, and more.

# **INCREASE KITCHEN OPERATIONS**



# THE PERFECT BRIDGE BETWEEN YOUR CLIENTS AND YOUR TEAM IN THE KITCHEN. MONITOR INCOMING ORDERS WITH A CUSTOMIZABLE SETTING TO DISPLAY EVERY DETAIL THROUGHOUT A TOUCHSCREEN AND DURABLE HARDWARE.

With our Kitchen Display integration you can increase your business productivity. Efficiency is guaranteed with the right tools, allowing your team to self-improve with a system developed to redefine the restaurant experience.

#### Speed Up Service with Immediate, On-Screen Tickets Display

Equip your kitchen team for success by allowing them to have a technologically advanced screen order display viewing so they can prepare high-grade meals effortlessly.

## Improve Coursing Management and order accuracy with our Kitchen Impact Printer Integration.

Printers have been part of the kitchen for a significant amount of time; the KDS enhances your operations, and it also allows you to integrate printers to increase productivity and order accuracy.

#### Digital ordering integration

Aggregate all orders from AB GO and third-party channels on your KDS.

## Improve Cook Times to Provide Outstanding Guest Experience with Meal Pacing Tools

Our order color change features ease and enhance order speed and accuracy. They change according to the received time to ensure diners at the same table receive meals uniformly.

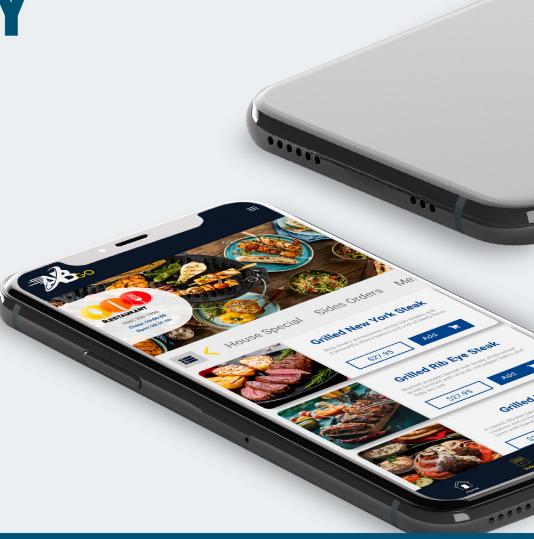




# MENU COMPLETELY CONTACTLESS

This is an interactive and modern alternative for electronic menus and payments from your customer's devices directly to your online restaurant, making it more accessible, secure, and affordable. Simultaneously, it allows you to position your business and grow credibility and profitability.

AB GO EATS is your best option for a virtual restaurant. You take control of your restaurant with just a click from any device, allowing you to stay constantly updated and offer new options to customers while providing an unforgettable experience.





#### **INCREASE SALES**

Manage your orders, drivers and deliveries with a click of a button. Save time and generate more sales.



#### **BRAND EXPOSURE**

Build brand awareness for your restaurant and expose your products to a broader online clientele.



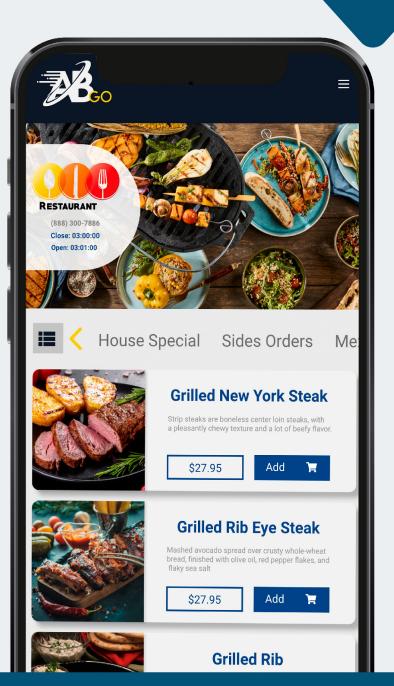
#### **CONTACTLESS EXPERIENCE**

Allow your customers to order and pay at your restaurant from a full-colored menu completely contactless



#### **CUSTOMER RELATIONSHIP MANAGEMENT (CRM)**

Create customer profiles: favorites and reorder options.



# STAY CONNECTED TO YOUR BUSINESS





#### STORE REPORTING

Generate slice & dice consolidated reports with custom filters and groupings for your entire Business.



#### **REMOTE STORE SETUP**

Remotely setup store operational data via the cloud. Easily handle new employee entry, modifier, maintenance, floor plan adjustment, and more anywhere.



#### **CLOUD BASED REPORTING**

View enhanced sales, financial, employee, operational reports, and much more all via the cloud on any web browser-enabled device.



#### **DATA WAREHOUSING**

Archive of historical store operational data across the entire franchise for business intelligence and analytics.



#### INTELLIGENT DASHBOARD

Quickly view snapshot details of your business via charts & graphs. Get a bird's eye view of sales and labor without all the fuss.



#### OFFSITE DATA BACKUP

Effortless offsite POS database backup and storage for disaster recovery.



# TAKE CONTROL OF YOUR BUSINESS



- Remote access to sales data.
- Multi-location single sign-on.
- Aggregated reports for multi-location establishments.
- Check data for locations individually or collectively.
- Dashboard with a quick look at gross sales, guest count, total orders, and average order.
- Zoom in on the current day, the previous day, week, month, and year details.
- Get notifications about in-store activities and software updates



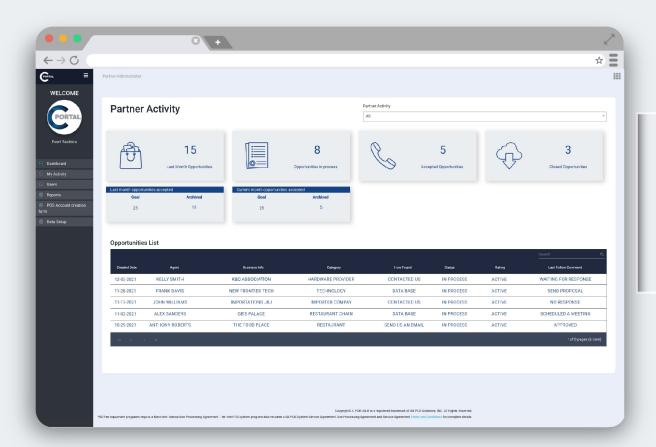
# **PARTNERS PORTAL**





# **A&B PARTNERS PORTAL**

After becoming a partner with us, you will receive the A&B Partner Portal tool, essential to project and understand all relevant data of your client's base. We made it easier for our Partners to stay updated at any time with every vital detail.



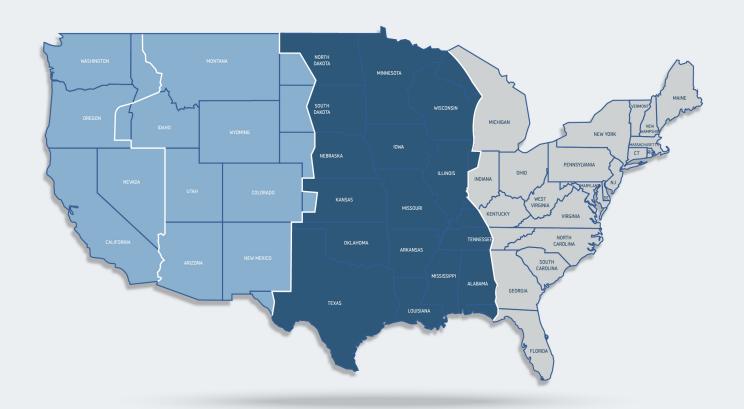
The STORES tab allows our Partners to keep track of and manage their client's lists effortlessly. Partners will access all reports by hitting the GO button on the corresponding STORE.

Our DOCUMENTATION tab provides our partners with any information regarding payments and or residuals that A&B will submit in the form of invoices.

The LAST 6 MONTHS tab allows you to see any payments and residuals made within the prior 6 months.

## PARTNERS RELATIONSHIP MANAGEMENT

### **AREA COVERAGE**



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